



Preliminary Market Engagement

Reference	ocds-h6vhtk-051283 AP/CORP/LCC/25/003
Title	Provision of Street Sweeping Treatment Services
Return date	09 October 2025 at 12 noon



Preliminary Market Engagement (including Questionnaire)

Lancashire County Council (the Authority) is the Waste Disposal Authority for the administrative county of Lancashire. The Authority operates and manages fifteen (15) Household Waste Recycling Centres (HWRCs), one (1) Community Recycling & Re-use Centre (CRRC), two (2) transfer stations and is also responsible for the management of wastes collected by Waste Collection Authorities from households in Lancashire, including street sweepings waste.

Lancashire County Council is also the majority shareholder of Lancashire Renewables Ltd, who operate two (2) Waste Recovery Parks, one based at Farington and the other at Thornton.

It is the fourth largest Local Authority in England and Wales and employs approximately 35,000 staff. It serves a population of 1.1 million which is rich in cultural diversity, and covers an area of 3,070 sq. km.

Further information about Lancashire County Council can be found at:
<http://www.lancashire.gov.uk>

In Lancashire, the Waste Collection Authorities responsible for street sweepings activities in their respective district areas are:

- Blackpool Council (as a unitary authority is also a Waste Disposal Authority)
- Burnley Council
- Chorley Council
- Fylde Council
- Hyndburn Borough Council
- Lancaster City Council
- Pendle Borough Council
- Preston City Council
- Ribble Valley Borough Council
- Rossendale Borough Council
- South Ribble Borough Council
- West Lancashire Borough Council
- Wyre Council

The majority of street sweepings are managed under the Authority's existing landfill arrangements, which is due to end 31 March 2026.

Estimated tonnages per annum for each District are as follows:

- Blackpool Council: 1,516 tonnes
- Burnley Council: 1,547 tonnes
- Chorley Council: 1,945 tonnes
- Fylde Council: 1,157 tonnes

- Hyndburn Borough Council: 10 tonnes
- Lancaster City Council: 2,204 tonnes
- Pendle Borough Council: 1,638 tonnes
- Preston City Council: 47 tonnes
- Ribble Valley Borough Council: 1,102 tonnes
- Rossendale Borough Council: 1,314 tonnes
- South Ribble Borough Council: 1,240 tonnes
- West Lancashire Borough Council: 1,877 tonnes
- Wyre Council: 551 tonnes

It is anticipated that under new agreements street sweepings will be delivered direct into a provider's facility from the Waste Collection Authority, or delivered by the Authority via bulking up operations undertaken at waste transfer stations situated across Lancashire. The exact lotting structure and delivery methods of the requirement is still to be determined.

The treatment of street sweepings by the Provider shall ensure the recovery of reusable materials (e.g. aggregates, organics) is maximised, ensuring any elements of waste residues to landfill is minimised.

The Authority is seeking expressions of interest from organisations in the waste management sector who may be interested in providing street sweepings treatment services solutions.

The tender procedure, the form of contract, and the project timetable

The tender procedure is anticipated to be an Open above-threshold services procurement, although a Competitive Flexible Procedure may be utilised. The evaluation weightings will likely be a mixture of quality / technical and price considerations. The Authority is currently drafting suitable contract terms.

The tender will likely be advertised in October 2025. Ideally, the Authority will award the tender no later than late-December 2025. Services are anticipated to commence from 01 April 2026. The Authority is currently considering any flexibility to this and will confirm the timelines in the tender procedure.

Questions & Topics – requiring your response:

1. Introductory details: please provide a brief overview of your company. Details to include:
 - a. Company structure, ownership.
 - b. Annual turnover.
 - c. Typical client base.
 - d. Familiarity and experience of the waste industry, and whether such experience relates to waste treatment, transfer or both.
 - e. Contact name, role, telephone number, and email address.

2. Briefly describe your technical capabilities and your potential to meet our scope of requirements, including the potential provider facility locations, treatment facility locations (if different), ability to mobilise and meet the anticipated service commencement timescales.
3. Are there any specific issues that would either encourage or discourage you from bidding to deliver these services to Lancashire County Council?

Contact and return:

Please respond to the questionnaire no later than **09 October 2025 at 12 noon**.

Completed questionnaires must be returned electronically to the Authority's procurement team via email at: contractscorporate@lancashire.gov.uk

The Authority is not obligated to review any late responses to this market engagement.

Important Notes

This preliminary market engagement exercise does not constitute a formal tender or pre-qualification process. It is issued for the sole purpose of market engagement and information gathering to help shape the final procurement approach.

Participation in this preliminary market engagement exercise is not mandatory and will not affect eligibility to participate in the formal procurement process once launched.

Responses to the preliminary market engagement exercise will not be scored but will be reviewed by the Authority to understand market appetite, delivery capability, and preferences regarding contract terms and risk allocation.

Submission of a response to this preliminary market engagement exercise does not constitute a contractual offer and shall not be construed as creating any obligation on the part of the Authority to proceed with a formal procurement or to award any contract.

The Authority reserves the right to:

- Make changes to the scope or timing of the procurement process.
- Hold informal engagement discussions with respondents to this preliminary market engagement exercise to clarify responses where required.
- Proceed or not proceed with the procurement process at its absolute discretion.

All information shared in responses will be treated in confidence and used only for the purposes of refining the procurement strategy. All information issued by and provided to the Authority should and will be treated as confidential and used only for internal purposes relating to project planning and procurement preparation.