



# Preliminary Market Engagement

Reference	ocds-h6vhtk-05950c AP/CORP/LCC/25/012
Title	Provision of Residual Waste Recovery / Transfer Services in East Lancashire
Return date	23 September 2025 at 12 noon



## **Preliminary Market Engagement (including Questionnaire)**

Lancashire County Council (the Authority) is the waste disposal authority for the administrative county of Lancashire. The Authority operates and manages fifteen (15) Household Waste Recycling Centres (HWRCs), one (1) Community Recycling & Re-use Centre (CRRC), two (2) transfer stations and is also responsible for the management of wastes collected by Waste Collection Authorities from households in Lancashire, including fly-tipped waste.

Lancashire County Council is also the majority shareholder of Lancashire Renewables Ltd, who operate two (2) Waste Recovery Parks, one based at Farington and the other at Thornton.

It is the fourth largest Local Authority in England and Wales and employs approximately 35,000 staff. It serves a population of 1.1 million which is rich in cultural diversity, and covers an area of 3,070 sq. km.

Further information about Lancashire County Council can be found at:  
<http://www.lancashire.gov.uk>

In East Lancashire, the Waste Collection Authorities responsible for household residual waste collection in their respective district areas are:

- Burnley Council
- Hyndburn Borough Council
- Pendle Borough Council
- Rossendale Borough Council

As the Waste Disposal Authority for these areas, Lancashire County Council currently directs the Waste Collection Authorities to deliver and dispose of the residual waste at Whinney Hill Landfill Site at Altham. This arrangement currently runs to 31 March 2026.

Estimated tonnages per annum for each District are as follows:

- Burnley: 22,500 tonnes.
- Hyndburn: 20,500 tonnes.
- Pendle: 25,500 tonnes.
- Rossendale: 16,500 tonnes.

From April 2026, the default position will be for the Waste Collection Authorities to deliver the residual waste to the Authority's Waste Recovery Park located in Farington.

However, to explore greater operational efficiency and achieve better value for the Lancashire taxpayer, Lancashire County Council is seeking treatment and/or transfer solutions for each of the four East Lancashire district areas from 01 April 2026.

For a **Treatment Solution**, the services will likely comprise the acceptance, weighing and recovery of residual waste arising from the Waste Collection Authority district area and delivered to a provider's facility by the Waste Collection Authority and/or its transport contractor. This may also include a provider facility that acts as a transfer station, with the provider taking the responsibility for the onward transportation and recovery of the residual waste at a dedicated recovery facility.

For a **Transfer Solution**, the services will likely comprise the acceptance, weighing, segregated storage, handling, and loading of residual waste arising from the Waste Collection Authority district area delivered to a provider's facility by the Waste Collection Authority and/or its transport contractor. The provider will bulk-load the residual waste onto the Authority's transportation vehicles and the Authority will transport the residual waste to the Authority's Waste Recovery Parks at Farington or Thornton.

Either solution would manage East Lancashire's Waste Collection Authorities residual wastes. Such wastes principally consist of household kerbside collected residual waste, but would also include elements of bulky waste, commercial waste, fly-tipped waste and street cleaning waste.

### **The tender procedure, the form of contract, and the project timetable**

The tender procedure is anticipated to be an Open above-threshold services procurement, although a Competitive Flexible Procedure may be utilised. The evaluation weightings will likely be a mixture of quality / technical and price considerations. The Authority is currently drafting suitable contract terms.

The tender will likely be advertised in October 2025. Ideally, the Authority will award the tender no later than mid-December 2025. Services are anticipated to commence from 01 April 2026. The Authority is currently considering any flexibility to this and will confirm the timelines in the tender procedure.

### **Questions & Topics – requiring your response:**

1. Introductory details: please provide a brief overview of your company. Details to include:
  - a. Company structure, ownership.
  - b. Annual turnover.
  - c. Typical client base.
  - d. Familiarity and experience of the residual waste industry, and whether such experience relates to waste treatment, transfer or both.
  - e. Contact name, role, telephone number, and email address.
2. Would you be interested in providing a Treatment Solution, Transfer Solution, or both.

3. Briefly describe your technical capabilities and your potential to meet our scope of requirements, including the potential provider facility locations, recovery facility locations (if different), ability to mobilise and meet the anticipated service commencement timescales.
4. Are there any specific issues that would either encourage or discourage you from bidding to deliver these services to Lancashire County Council?

**Contact and return:**

Please respond to the questionnaire no later than **23 September 2025 at 12 noon**.

Completed questionnaires must be returned electronically to the Authority's procurement team via email at: [contractscorporate@lancashire.gov.uk](mailto:contractscorporate@lancashire.gov.uk)

The Authority is not obligated to review any late responses to this market engagement.

**Important Notes**

This preliminary market engagement exercise does not constitute a formal tender or pre-qualification process. It is issued for the sole purpose of market engagement and information gathering to help shape the final procurement approach.

Participation in this preliminary market engagement exercise is not mandatory and will not affect eligibility to participate in the formal procurement process once launched.

Responses to the preliminary market engagement exercise will not be scored but will be reviewed by the Authority to understand market appetite, delivery capability, and preferences regarding contract terms and risk allocation.

Submission of a response to this preliminary market engagement exercise does not constitute a contractual offer and shall not be construed as creating any obligation on the part of the Authority to proceed with a formal procurement or to award any contract.

The Authority reserves the right to:

- Make changes to the scope or timing of the procurement process.
- Hold informal engagement discussions with respondents to this preliminary market engagement exercise to clarify responses where required.
- Proceed or not proceed with the procurement process at its absolute discretion.

All information shared in responses will be treated in confidence and used only for the purposes of refining the procurement strategy. All information issued by and provided to the Authority should and will be treated as confidential and used only for internal purposes relating to project planning and procurement preparation.