



Short Term Beds External Preferred Provider List – Procurement

Market Engagement
June 2025

Introduction and Background

- In October 2023 Lancashire went live with the new Short -Term Bed Model. This model replaced the traditional 'D2A' pathway and saw all Short-Term referrals come through Lancashire's In House service first.
- Individuals were referred down this prevention pathway if they required a period of recuperation and rehabilitation having access to therapy input if they required this.
- In February 2024 the External Preferred Provider List (PPL) went live with Service Providers in the external market to help meet demand for short term placements.
- Placements on the PPL are at a fixed rate to stabilise the cost, and a service specification was produced to outline service requirements and expectations.
- The original PPL contract has been extended to ensure there is a clear understanding of the demand and is now in place until 30th April 2026 while we undertake a formal procurement and tender exercise.

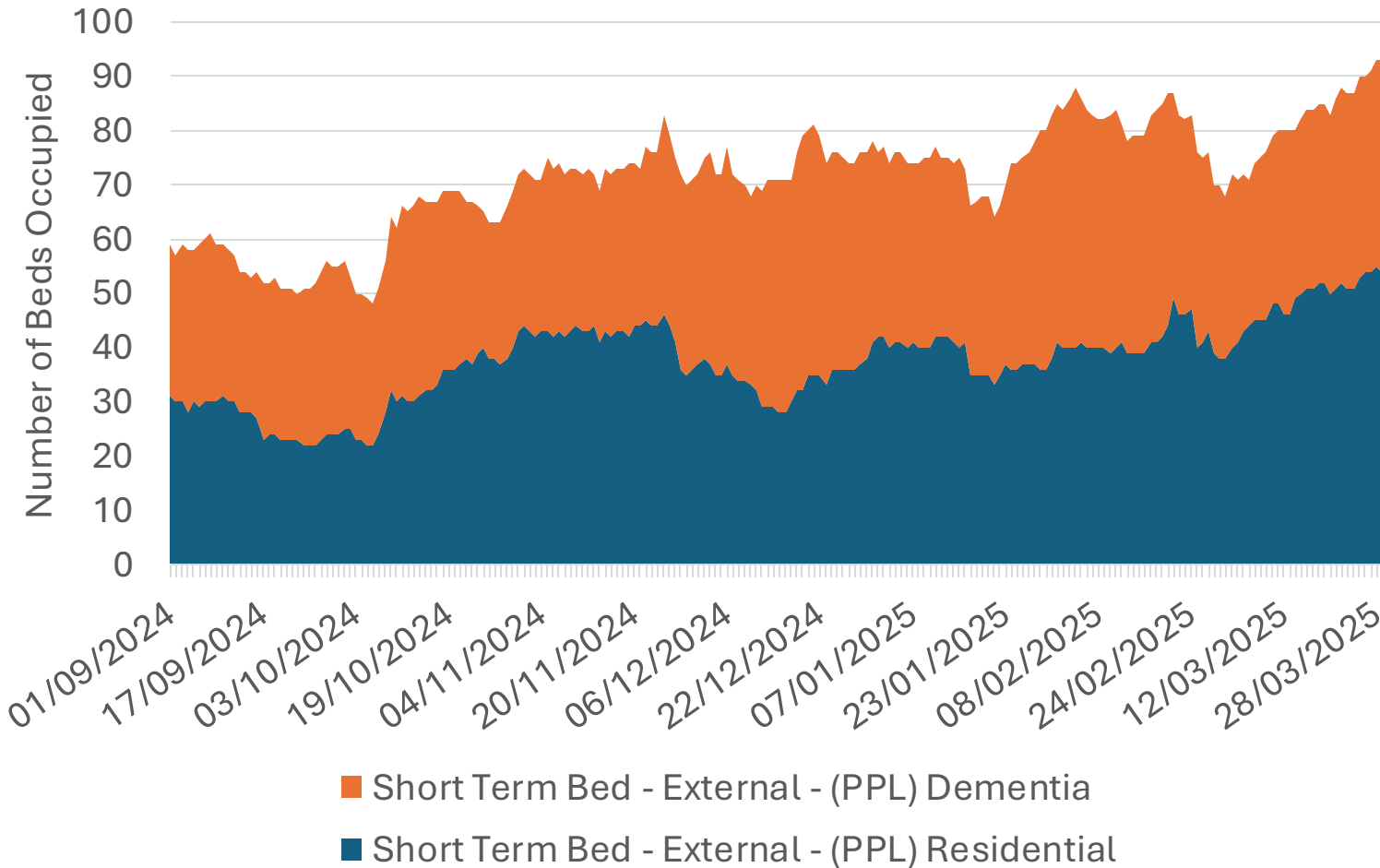


Current Offer and Service Specification Overview

- To supporting a safe and prompt discharge from hospital and to support hospital admission avoidance.
- Provide a Short- Term placement lasting around 1 -4 weeks in a care home environment based upon an individuals needs.
- Supporting individuals who may need a period of recuperation or rehabilitation with an emphasis on a re-abling approach.
- The main outcome is to support the individual to return to their usual place of residence where possible.
- Referrals are sent out by care navigation and must be respond to within 2 hours of receipt and be able to admit the individual into a bed within 24 hours.
- Further details of the current offer are listed within Section 4 of the Service Specification.



Daily External PPL Utilisation (Q3 & Q4 2024/2025)



24_{days}

Average
Length of
Stay

30_{per day}

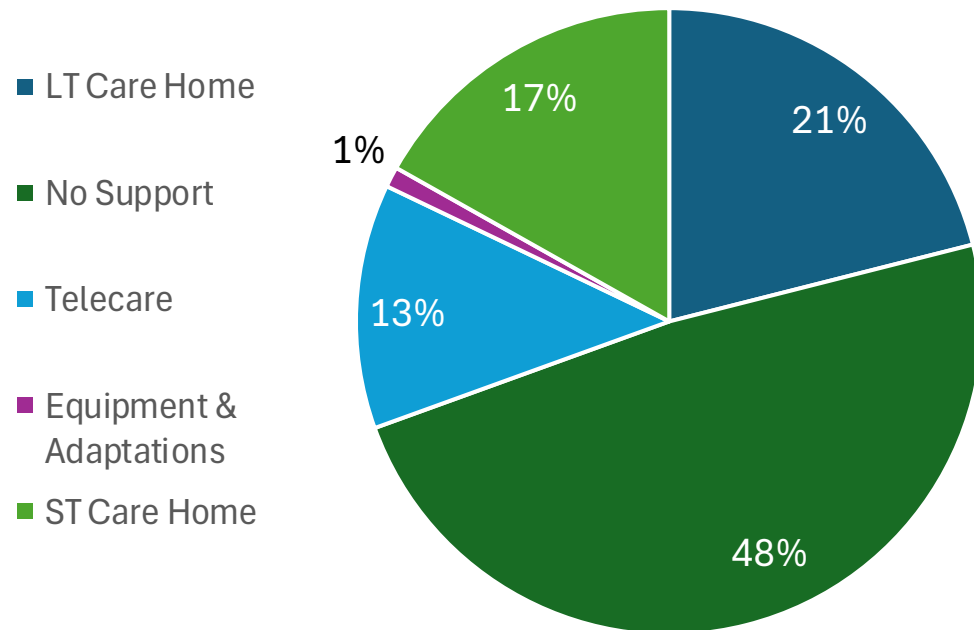
Average
Dementia
Beds Usage

34_{per day}

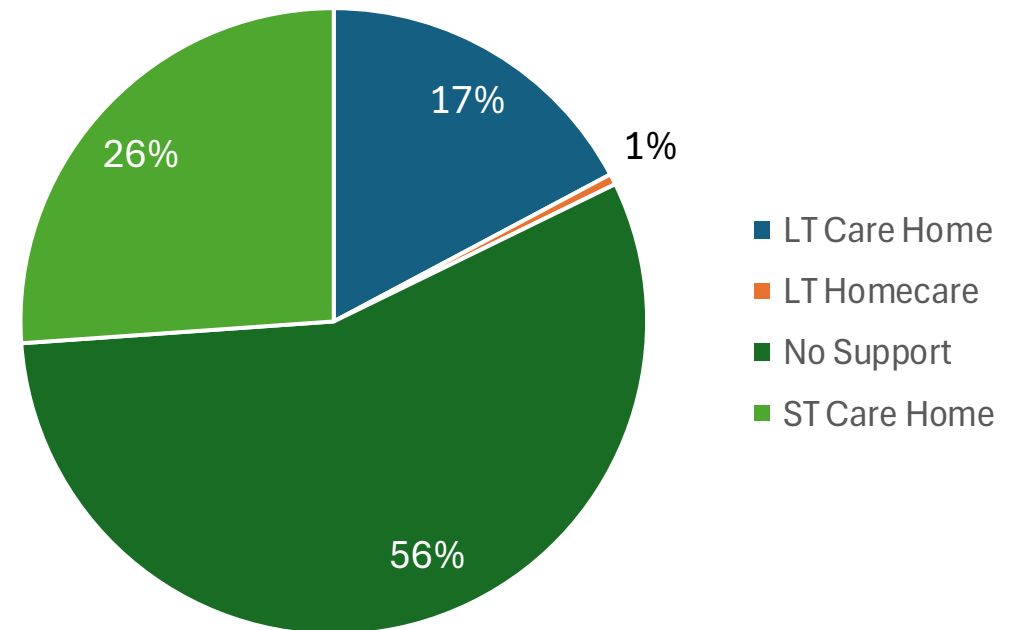
Average
Residential
Usage

Outcomes for Individuals July 2024 – Feb 2025

Short Term Bed - External - (PPL) Dementia



Short Term Bed - External - (PPL) Residential



Proposed New Approach

- **Open Framework** – Providers will not be guaranteed work on this list and the authority will spot purchase placements at the agreed rate.
- **Re-abling Approach** - Continuing to promote and enhancing a re-abling approach in all short-term placements.
- **No contracting off PPL** – The authority will not be contracting with providers who are not on the External PPL for short term placements.
- **KPI's** – KPI's will be aligned across both our in house Short- Term Bed Service and also the External PPL. Details on KPI's will be set out in tender documentation.
- **Questionnaire** – Feedback service specification





Procurement Process

Indicative procurement timeline

Activities	Indicative timeline
Issue Invitation to tender	September 2025
Tender return deadline	October 2025
Tender evaluation	October – November 2025
Notification of contract award decision	January 2026
Contract implementation	February – March 2026
Contract commencement	April 2026



Where to Find the Opportunity – Find a Tender



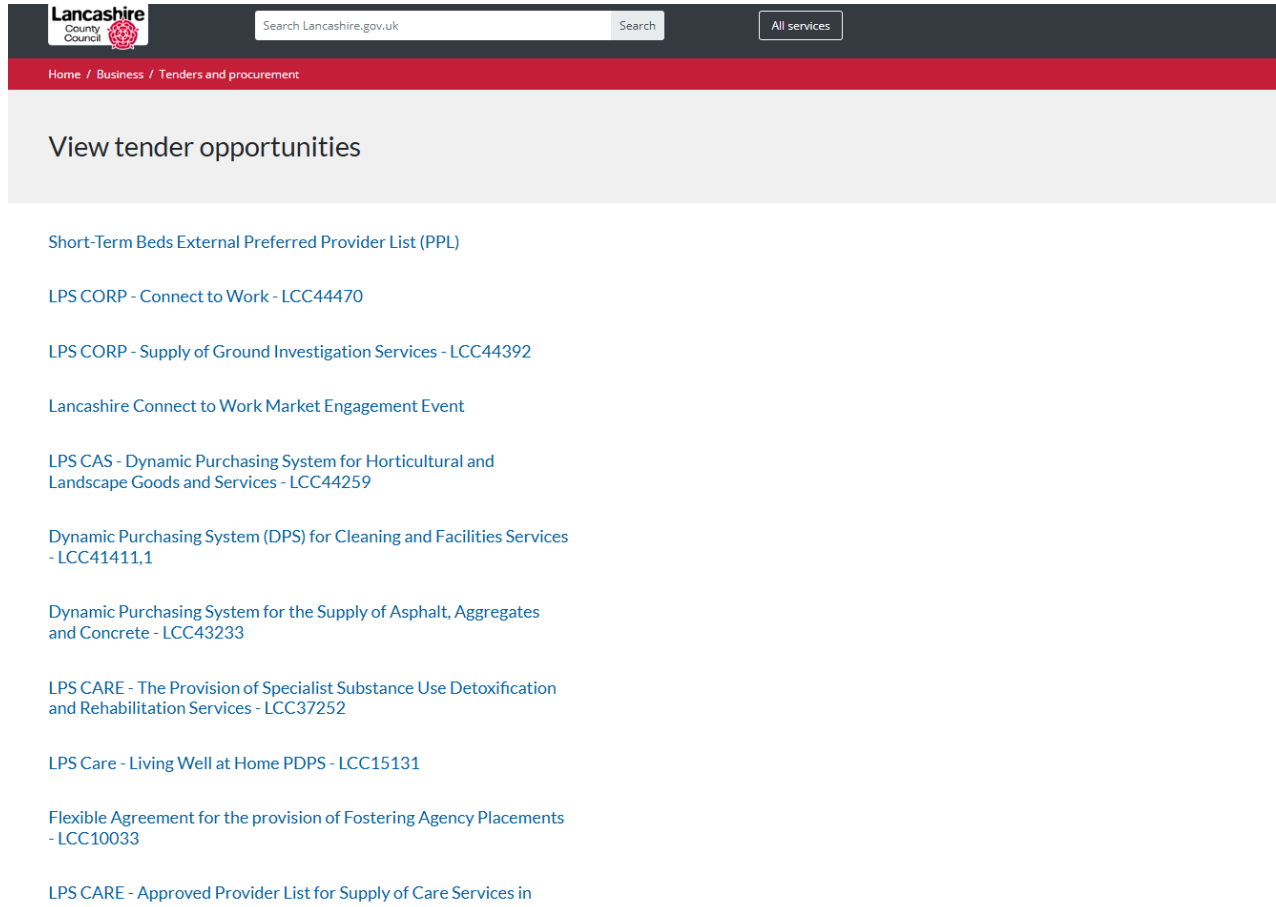
The screenshot shows the GOV.UK 'Find a Tender' page. At the top is the GOV.UK logo and the text 'Find a Tender' with links for 'Search' and 'Sign in'. Below this is a blue banner with the text 'Find information on UK public procurements and contracts'. Underneath the banner, it says 'Find a Tender is where public sector buyers publish notices about procurements and contracts that suppliers can search and apply for.' and there is a 'Search >' button. A 'BETA' notice is also visible, stating 'Contact the Find a Tender team (opens in new tab) if you have feedback, questions or suggestions.'

The Procurement Act 2023 legislated for provision of a central digital platform to facilitate the publishing of required notices and documents in accordance with the new regulations. An enhanced Find a Tender service (FTS) was launched on 24 February 2025, which is the central digital platform for public procurement. It makes it easier to find and bid for contracts, and for buyers to meet their transparency commitments under the Act.

For more information please read [20250224 Act Now Find a Tender Factsheet v3.0 FINAL](#).

<https://www.find-tender.service.gov.uk/Search>

Where to Find the Opportunity – LCC tender page



The screenshot shows the Lancashire County Council website's tender page. At the top, there is a dark header with the Lancashire County Council logo on the left, a search bar in the center, and a button labeled 'All services' on the right. Below the header is a red navigation bar with the text 'Home / Business / Tenders and procurement'. The main content area has a light gray background with the heading 'View tender opportunities'. Below this heading, a list of tender opportunities is displayed, each as a blue text link. The list includes: 'Short-Term Beds External Preferred Provider List (PPL)', 'LPS CORP - Connect to Work - LCC44470', 'LPS CORP - Supply of Ground Investigation Services - LCC44392', 'Lancashire Connect to Work Market Engagement Event', 'LPS CAS - Dynamic Purchasing System for Horticultural and Landscape Goods and Services - LCC44259', 'Dynamic Purchasing System (DPS) for Cleaning and Facilities Services - LCC41411,1', 'Dynamic Purchasing System for the Supply of Asphalt, Aggregates and Concrete - LCC43233', 'LPS CARE - The Provision of Specialist Substance Use Detoxification and Rehabilitation Services - LCC37252', 'LPS Care - Living Well at Home PDPS - LCC15131', 'Flexible Agreement for the provision of Fostering Agency Placements - LCC10033', and 'LPS CARE - Approved Provider List for Supply of Care Services in'.

Lancashire
County Council

Search Lancashire.gov.uk Search

All services

Home / Business / Tenders and procurement

View tender opportunities

- [Short-Term Beds External Preferred Provider List \(PPL\)](#)
- [LPS CORP - Connect to Work - LCC44470](#)
- [LPS CORP - Supply of Ground Investigation Services - LCC44392](#)
- [Lancashire Connect to Work Market Engagement Event](#)
- [LPS CAS - Dynamic Purchasing System for Horticultural and Landscape Goods and Services - LCC44259](#)
- [Dynamic Purchasing System \(DPS\) for Cleaning and Facilities Services - LCC41411,1](#)
- [Dynamic Purchasing System for the Supply of Asphalt, Aggregates and Concrete - LCC43233](#)
- [LPS CARE - The Provision of Specialist Substance Use Detoxification and Rehabilitation Services - LCC37252](#)
- [LPS Care - Living Well at Home PDPS - LCC15131](#)
- [Flexible Agreement for the provision of Fostering Agency Placements - LCC10033](#)
- [LPS CARE - Approved Provider List for Supply of Care Services in](#)

<https://www.lancashire.gov.uk/business/tenders-and-procurement/tenders/>

How to Participate – Find a Tender

How you sign in to Find a Tender has changed

You'll need a GOV.UK One Login to sign in to this service. You can create one if you do not already have one.

You can save searches and get notification emails. You must sign in before registering a buyer or supplier organisation.

[Sign in with One Login](#)

Publish

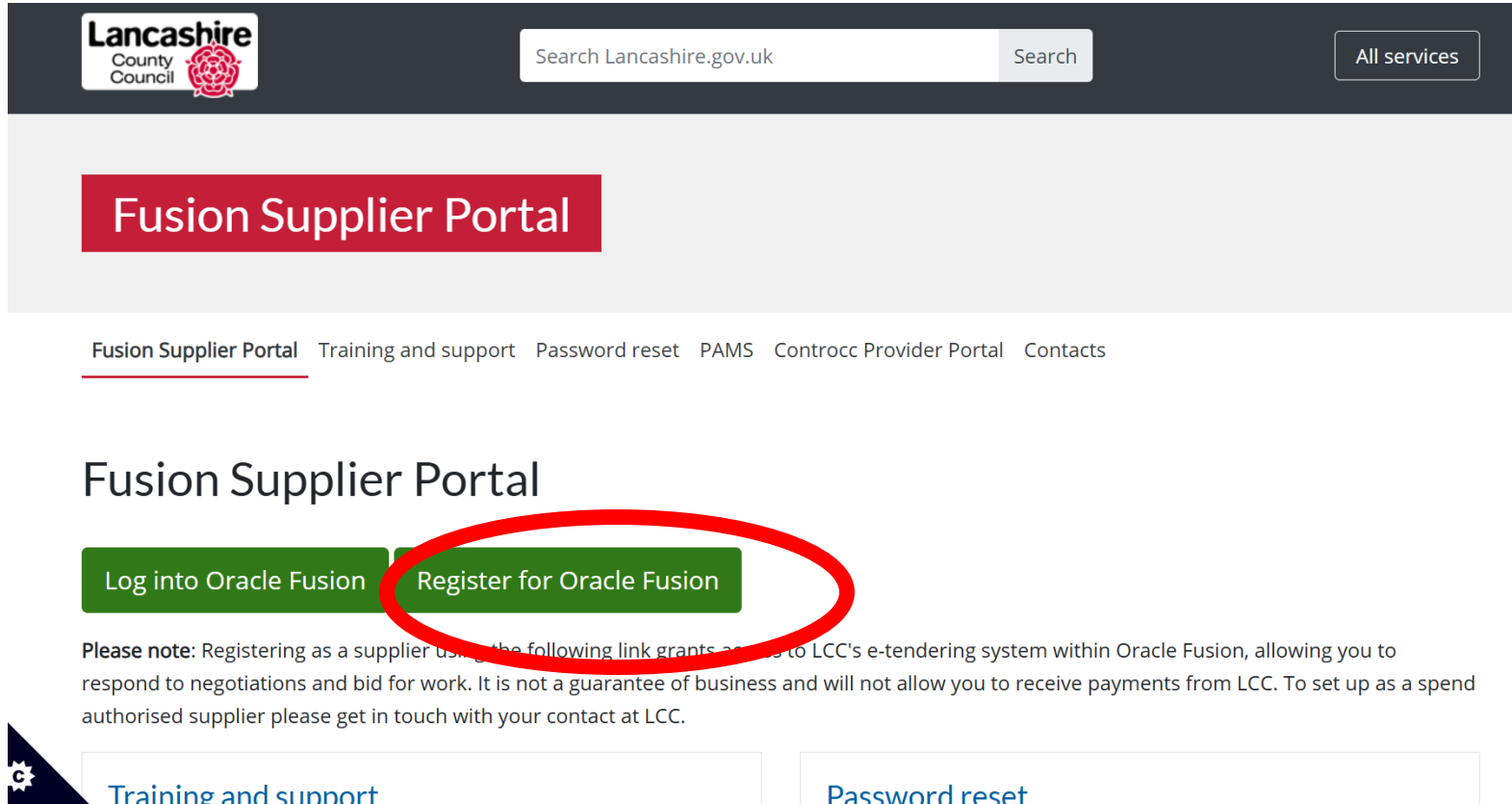
Contracting authorities can register as a buyer after signing in to publish notices about their contracts.

Supplier information

Register as a supplier after signing in and complete your supplier information to be able to bid for contracts.

<https://www.find-tender.service.gov.uk/Search>

How to Participate – LCC Procurement Portal



The screenshot shows the Lancashire County Council website header with the logo, a search bar, and an 'All services' button. Below the header is a red button labeled 'Fusion Supplier Portal'. Underneath this is a navigation menu with links: 'Fusion Supplier Portal' (underlined), 'Training and support', 'Password reset', 'PAMS', 'Controcc Provider Portal', and 'Contacts'. The main heading 'Fusion Supplier Portal' is followed by two green buttons: 'Log into Oracle Fusion' and 'Register for Oracle Fusion'. The 'Register for Oracle Fusion' button is circled in red. Below the buttons is a 'Please note' section explaining the registration process. At the bottom left, there is a gear icon and two buttons: 'Training and support' and 'Password reset'.

Lancashire County Council

Search Lancashire.gov.uk Search All services


Fusion Supplier Portal

[Fusion Supplier Portal](#) [Training and support](#) [Password reset](#) [PAMS](#) [Controcc Provider Portal](#) [Contacts](#)

Fusion Supplier Portal

[Log into Oracle Fusion](#) [Register for Oracle Fusion](#)

Please note: Registering as a supplier using the following link grants access to LCC's e-tendering system within Oracle Fusion, allowing you to respond to negotiations and bid for work. It is not a guarantee of business and will not allow you to receive payments from LCC. To set up as a spend authorised supplier please get in touch with your contact at LCC.

 [Training and support](#) [Password reset](#)

Website: <https://www.lancashire.gov.uk/isupplier/>

Oracle Fusion – Training and Support

Training and support

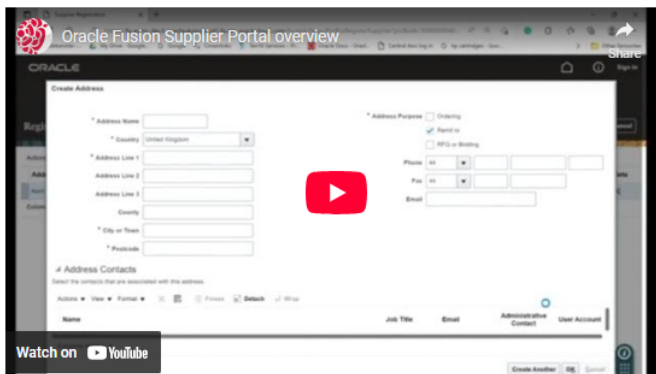
[Fusion Supplier Portal](#) [Training and support](#) [Password reset](#) [PAMS](#) [Controcc Provider Portal](#) [Contacts](#)

Training and support

Training

Look out for invitations to training sessions, these sessions will last 90 minutes and run on a first come first served basis.

If you cannot attend or if a session is over subscribed you can view the recorded training session below.



Support following the launch

A support model known as Hypercare will be in place for you to raise queries and any defects in the first few days and weeks of Oracle Fusion.

Website: <https://www.lancashire.gov.uk/isupplier/>

Q & A

